

Scharf Multi-Asset Portfolio

A Bottom-Up Multi-Asset Strategy
Executive Summary | Q1 2023

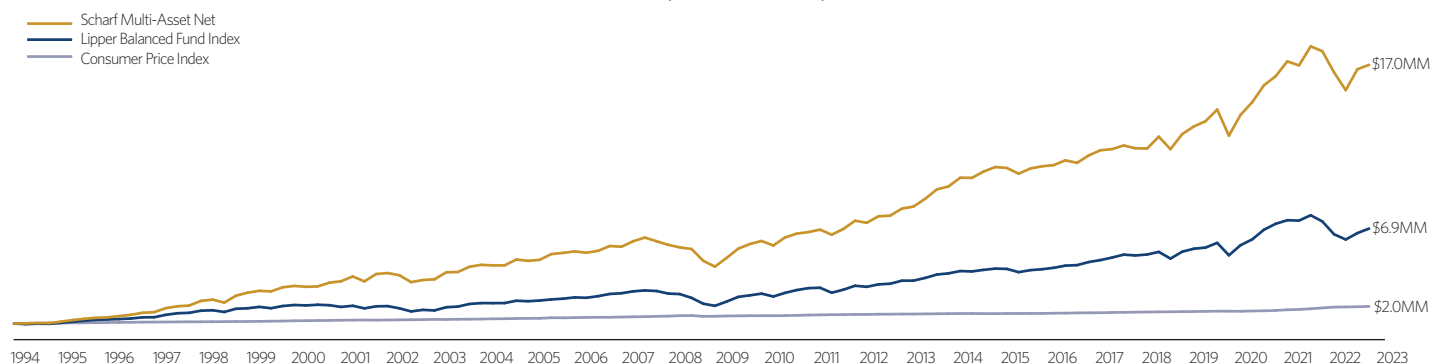


Investment Objective and Process

The Scharf Multi-Asset portfolio seeks to combine the appreciation potential of equities with the capital preservation and income generation qualities of fixed income and alternative investments. In the equity allocation the portfolio team maintains a strict focus on valuation, margin of safety and sustainable earnings growth, but maintains investment flexibility (not confined to style boxes) towards market capitalization and domicile. On the non-equity allocation, the portfolio team emphasizes credit quality and capital preservation. We seek to deliver a compelling risk-adjusted absolute return.

Total Net Growth of a \$1,000,000 Investment Since Inception¹

December 31, 1993 – March 31, 2023



Source: Bloomberg, Scharf Investments.

Trailing Performance² 3/31/2023

						Market Cycle Performance	
	1 Year	3 Years	5 Years	10 Years	Since 12/31/94	3/31/00 - 9/30/07	10/1/07 - 3/31/23
Scharf Multi-Asset (Gross)	-4.1%	11.3%	8.3%	8.5%	11.5%	10.3%	7.7%
Scharf Multi-Asset (Net)	-4.7%	10.4%	7.5%	7.7%	10.2%	8.9%	6.8%
Lipper Balanced Fund Index	-6.0%	9.6%	5.7%	6.5%	7.0%	4.8%	5.4%
Consumer Price Index	5.0%	5.5%	3.9%	2.7%	2.5%	2.7%	2.4%

Highlights

- **Absolute Return Focus:** Seeks to deliver compelling risk-adjusted absolute return.
- **Investment Flexibility:** Opportunistically buys investments across a wide range of asset classes and securities.
- **Mitigate Return Volatility:** Asset class diversification reduces portfolio volatility.

Performance Rankings

eVestment Rankings 12/31/93 - 3/31/23	Scharf Multi-Asset (Gross)	Scharf Multi-Asset (Net)
Annual Return*	11.5	10.2
Percentile Rank	1	7
Alpha	5.3	4.2
Percentile Rank	1	8
Downside Capture	42.2	45.7
Percentile Rank	1	50
Upside Capture	75.4	70.8
Percentile Rank	1	36

*Annual Return for 60 S&P/40 Ba U.S. Agg.: 8.96%

Source: eVestment US Tactical Asset Allocation Universe for the period 12/1993 - 3/2023. Sample size is 14 for Scharf Multi-Asset (Gross and Net) rankings.

¹ Scharf Multi-Asset gross and net of fee returns are included in the above charts. The S&P 500 is composed of 500 leading companies across diverse industries of the U.S. economy. The Bloomberg Barclays US Aggregate Bond Index is a broad-based benchmark that measures the investment grade, US dollar-denominated, fixed-rate taxable bond market. The Consumer Price Index measures the average change over time in the prices paid by consumers for a market basket of consumer goods and services. Past performance is not indicative of future results.

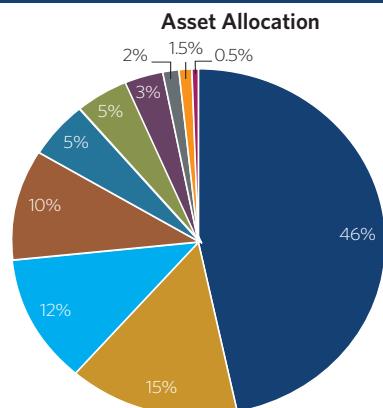
² Market cycle performance reflects two most recent market cycles (peak to peak) defined as a period that contains a decline of at least 20% from the previous market peak over at least a two-month period and a rebound to establish a new peak above the previous one by S&P 500 Index.

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Portfolio Allocations³ 3/31/2023



³Actual allocations across client accounts vary based on client objectives and relative value between different fixed-income securities at time of account funding.

Portfolio Statistics 3/31/2023

	Scharf Multi-Asset (Net)	S&P 500
Upside Participation	70.8%	100%
Downside Participation	45.7%	100%
Average Up Quarter	23.7%	23.2%
Average Down Quarter	-3.7%	-7.8%
Best Calendar Year	32.0%	37.6%
Worst Calendar Year	-19.8%	-37.0%
Standard Deviation	10.7%	16.5%
Sharpe Ratio	0.74	0.46

Sharpe Ratio: A measure of risk-adjusted excess returns calculated by taking the ratio of the average return earned in excess of the risk-free rate per unit of volatility or total risk.

Portfolio Information

Average Equity Holdings	25 - 35
Average Fixed Income Holdings	15 - 35
Strategy Assets*	\$464.3 million
Product Inception	12/31/1993

*Strategy assets as of 3/31/2023

Portfolio Characteristics 3/31/2023

Equity Characteristics	Scharf Multi-Asset	S&P 500	Fixed-Income Characteristics ⁵	Scharf Multi-Asset	Bloomberg Barclays US Agg
12-Month Trailing P/E	21.0x	20.0x	Duration (years)	1.2	6.3
12-Month Forward P/E	16.6x	18.3x	Yield-to-Maturity	4.6%	4.4%
Price/Book	6.2x	4.0x	Yield-to-Worst	4.5%	4.4%
Weighted Average Market Cap (billion)	\$256.5	\$217.7	Duration: A measure of the price sensitivity of a fixed-income investment to changes in interest rates.		
Median Market Cap (billion)	\$56.0	\$28.9	Yield-to-Maturity: The anticipated yield on a bond held until maturity.		
			Yield-to-Worst: The lowest possible yield on a callable bond.		

⁵Fixed-Income characteristics vary, sometimes to a large degree, based on a changing yield environment and based on individual client objectives and tax situation. These figures represent averages of all non-taxable accounts. The tax-equivalent yields for taxable accounts will be similar to the figures represented. Duration and yield averages include preferred securities and other fixed income alternatives.

Equity Sector Allocation

	Scharf Multi-Asset	S&P 500
Communication Services	6.3	8.1
Consumer Discretionary	6.1	10.1
Consumer Staples	7.0	7.2
Energy	.06	4.6
Financials	14.6	12.9
Health Care	17.5	14.2
Industrials	6.1	8.6
Information Technology	8.3	26.0
Materials	3.2	2.6
Real Estate	1.3	2.6
Utilities	2.2	2.9

Top Equity Holdings (%)⁴ 3/31/2023

Berkshire Hathaway	4.5
McKesson	4.5
Microsoft	3.6
Booking Holdings	3.0
Oracle	3.0
Comcast	2.9
Markel	2.9
Novartis	2.8
Centene	2.6
CVS Health	2.6

⁴Top holdings are supplemental to fully compliant performance presentation found on the following page. The securities identified and described do not represent all of the securities purchased, sold or recommended for client accounts. The reader should not assume that an investment in the securities identified was or will be profitable. For a list of all securities recommended for purchase or sale during the time period discussed, please contact Scharf Investments directly. Performance results after December 31, 2016 are preliminary and may be subject to change as a result of ongoing verification.

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Scharf Investments Multi-Asset Opportunities Composite Performance 1994-2022

Year	Composite Total Return Before Fees	Composite Total Return After Fees	Lipper Index Return	Consumer Price Index Return	60% S&P 500/40% Barclays U.S. Aggregate Return	Number of Composite Portfolios	Composite Assets (\$)	Total Firm Assets (\$)	Composite 3 Year St Dev (Gross of Fees)	Lipper Index 3 Year St Dev	Consumer Price Index 3 Year St Dev	60% S&P 500/40% Barclays U.S. Aggregate 3 Year St Dev
1994	4.2%	2.7%	-2.5%	2.6%	-0.3%	31	14,619,296	40,000,000	N/A	N/A	N/A	N/A
1995	34.0%	32.1%	25.2%	2.5%	29.7%	42	19,219,762	68,000,000	N/A	N/A	N/A	N/A
1996	25.0%	23.2%	13.8%	3.4%	15.0%	33	24,553,117	98,500,000	N/A	N/A	N/A	N/A
1997	29.1%	27.4%	19.0%	1.7%	23.6%	33	32,665,536	131,797,905	N/A	N/A	N/A	N/A
1998	30.9%	29.3%	13.5%	1.6%	21.0%	34	40,916,982	166,018,376	N/A	N/A	N/A	N/A
1999	21.0%	19.5%	8.7%	2.7%	12.0%	36	46,563,871	210,491,180	12.9%	N/A	0.5%	10.2%
2000	10.4%	9.0%	1.5%	3.4%	-1.0%	42	43,793,350	218,975,246	13.3%	N/A	0.6%	10.5%
2001	16.7%	15.3%	-4.4%	1.6%	-3.7%	43	48,025,710	275,016,481	11.2%	N/A	0.8%	10.0%
2002	-8.0%	-9.2%	-11.7%	2.5%	-9.8%	43	39,907,979	273,841,310	12.8%	N/A	0.7%	10.8%
2003	23.9%	22.2%	19.1%	2.0%	18.5%	30	41,654,943	387,100,039	11.8%	N/A	0.8%	10.3%
2004	11.2%	9.8%	7.9%	3.3%	8.3%	24	41,389,362	489,288,960	9.7%	N/A	0.7%	8.5%
2005	9.6%	8.1%	5.2%	3.3%	4.0%	20	34,845,994	568,629,995	7.3%	N/A	1.1%	5.6%
2006	9.2%	7.8%	11.9%	2.5%	11.1%	19	34,931,889	620,415,124	6.1%	N/A	1.2%	4.3%
2007	6.6%	5.4%	5.9%	4.1%	6.2%	18	33,122,306	681,807,787	6.5%	5.0%	1.2%	4.6%
2008	-18.7%	-19.7%	-26.7%	0.0%	-22.1%	19	25,490,815	485,921,399	10.7%	11.1%	1.8%	9.5%
2009	22.8%	21.5%	23.4%	2.8%	18.4%	75	80,149,924	750,025,372	13.6%	13.9%	1.7%	12.4%
2010	12.2%	11.1%	11.9%	1.4%	12.1%	112	122,784,631	988,634,723	14.2%	15.1%	1.6%	13.6%
2011	5.7%	4.6%	0.7%	3.1%	4.7%	108	130,605,229	1,116,241,768	11.1%	12.2%	0.7%	11.3%
2012	13.1%	12.0%	11.9%	1.8%	11.3%	90	136,458,288	1,491,382,028	8.2%	9.8%	0.7%	8.6%
2013	22.2%	21.2%	16.4%	1.5%	17.6%	40	161,112,534	2,186,337,295	7.1%	8.1%	0.7%	7.0%
2014	12.8%	11.9%	7.2%	0.7%	10.6%	49	232,511,616	3,228,568,198	6.4%	6.0%	0.7%	5.5%
2015	2.6%	1.8%	-0.4%	0.7%	1.3%	54	239,043,073	3,978,556,532	7.0%	6.4%	0.7%	6.4%
2016	4.1%	3.3%	7.2%	2.1%	8.3%	59	273,596,235	4,144,710,216	7.2%	6.4%	0.7%	6.3%
2017	10.6%	9.8%	14.1%	2.1%	14.2%	58	244,666,455	3,717,157,332	6.5%	5.8%	0.7%	5.8%
2018	-1.2%	-1.9%	-4.7%	1.9%	-2.4%	60	216,096,335	2,326,333,399	7.1%	6.2%	0.8%	6.4%
2019	21.7%	20.8%	19.4%	2.3%	22.2%	66	220,420,239	2,370,910,589	7.5%	6.8%	0.8%	7.1%
2020	11.5%	10.6%	13.6%	1.2%	14.7%	122	290,249,085	2,391,697,620	10.9%	11.3%	1.0%	11.3%
2021	16.2%	15.2%	13.2%	7.1%	15.8%	162	373,628,694	2,842,464,274	10.6%	10.6%	1.2%	10.5%
2022	-7.1%	-7.7%	-14.4%	6.5%	-15.8%	185	350,866,738	2,685,797,917	12.6%	13.4%	2.5%	13.8%

Notes:

- Scharf Investments claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Scharf Investments has been independently verified for the periods January 1, 1997 through December 31, 2021. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Scharf Multi-Asset Opportunities composite has had a performance examination for the periods January 1, 1997 through December 31, 2021. The verification and performance examination reports are available upon request.
- GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- The period January 1, 1994 through December 31, 1996 is not in compliance as performance for these years includes only those fee-paying, fully discretionary multi-asset accounts that were open for the entire calendar year.
- The composite may not be an accurate representation of any specific account, as specific account performance depends on investment timing, account specific guidelines, and other factors that vary from account to account.
- Scharf Investments is an independent investment advisory firm. A list of composite descriptions and a list of broad distribution pooled funds are available upon request.
- The composite includes all fee-paying, fully discretionary multi-asset accounts that invest in a blend of equities and fixed income. The strategy allows for different allocations between equity and fixed income, and the typical allocation to equities is approximately 60-70%. The equity portion is generally invested in a concentrated portfolio of equity securities that the Adviser believes have significantly more appreciation potential than downside risk over the long term. The fixed income portion is allocated to investments determined to have attractive capital preservation and income generating characteristics. For comparison purposes only, the composite is measured against the Lipper Balanced Mutual Fund Average for the years 1994-2004. After 2004, data for the Lipper Balanced Mutual Fund Average was not readily available, thus the Lipper Balanced Fund Index is used from 2005 forward. The Lipper Balanced Fund Index is an index of open-end mutual funds whose primary objective is to conserve principal by maintaining at all times a multi-asset portfolio of both equities and bonds. The typical equity allocation is around 60%. Scharf Investments does not manage assets against any specific benchmark. Because the mandate for accounts in the composite is multi-asset, the benchmarks shown are Lipper Balanced Mutual Fund indicators, the Consumer Price Index, and a 60% Standard & Poor's 500 Index / 40% Barclays U.S. Aggregate Index blend. Lipper Balanced Fund indicators track total return performance of selected funds within the category. The Consumer Price Index is a measure of the average change over time in the prices paid by urban consumers for a market basket of consumer goods and services. The Standard & Poor's 500 Index contains 500 industrial, transportation, utility and financial companies regarded as generally representative of the large capitalization U.S. stock market. The Bloomberg Barclays U.S. Aggregate Bond Index is a broad-based flagship benchmark that measures the investment grade, US dollar-denominated, fixed-rate taxable bond market. The comparison of composite performance to the benchmarks is inappropriate because the benchmarks are more diversified than the composite portfolios generating such performance. In addition, the percentage allocated to stocks, bonds and cash within the composite portfolios may differ from the percentages allocated within the benchmarks. Therefore, potential investors are cautioned that no market index is directly comparable to the performance shown above.
- Returns are presented gross and net of management fees. Prior to 1997, net of fee performance was calculated using the highest management fee of 0.375% per quarter. Beginning 1997, net of fee performance was calculated using actual management fees. Net of fees returns are calculated using actual management fees, which include performance fees. These fees are accounted for on an accrual basis. Performance includes the reinvestment of dividends and other income and the deduction of trading commissions and other costs. The composite also includes portfolios that pay zero trading commissions. For Multi-Asset Solution clients who pay only an Asset Based Fee, the typical Asset Based Fee is an annual fee of 1.0% on the first \$3,000,000 of assets under management, plus 0.75% over \$3 million and up to \$5 million; any balance over \$5 million is subject to an institutional pricing schedule. For Multi-Asset Solution clients who pay an Asset Based Fee and a Performance Fee, the typical Asset Based Fee includes an annual fee of 0.4% on the first \$5,000,000 of assets under management; any balance over \$5 million is subject to an institutional pricing schedule, plus a Performance Fee equal to 12% of net profits of the account (including both realized and unrealized gains and losses). The performance fee is earned when the portfolio's initial high watermark, adjusted for all inflows and outflows, is below the portfolio's net asset value as of the end of each year. The performance fee is 12% of the excess return, which is calculated arithmetically, accrued daily, and crystallized annually. Further details of the performance fee calculation are available upon request.
- The Scharf Multi-Asset Opportunities composite contains a pooled fund following the same strategy known as the Scharf Multi-Asset Opportunities Fund. For institutional pooled fund clients, the highest fee schedule is 1.25% of the average daily assets per year with an expense ratio of 1.74% before fee waivers as of year ended September 30, 2020. A more comprehensive breakdown of said pooled fund's fee schedules and expense ratios are available upon request.
- Annualized 1994-2022 return for the composite was 11.5% before management fees, 10.3% after management fees. Annualized return for the benchmarks listed above were 6.7%, 2.5%, & 8.0%, respectively. Returns are size-weighted and calculated using beginning of period values on an adjusted capital basis. Any foreign taxes paid in an account were treated as a flow and had no effect on the account's return. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- The dispersion of annual gross returns for 1994 through 1996 is measured by the standard deviation unweighted by the size of the account. Dispersion from 1997 forward uses a gross of fees, size-weighted calculation of standard deviation. In addition, individual accounts may have been part of a multi-account relationship. In these cases, diversification might have occurred at the relationship level rather than the individual account level. Relationship level management was discontinued in 2004 and phased out during 2004 and 2005. The factors above have an unknown effect on the dispersion statistics which follow: 1994: 2.5%; 1995: 11.2%; 1996: 5.3%; 1997: 6.7%; 1998: 7.5%; 1999: 5.4%; 2000: 4.6%; 2001: 4.0%; 2002: 3.5%; 2003: 4.2%; 2004: 2.0%; 2005: 2.6%; 2006: 1.5%; 2007: 1.3%; 2008: 3.3%; 2009: 4.4%; 2010: 1.4%; 2011: 1.5%; 2012: 1.0%; 2013: 2.7%; 2014: 1.1%; 2015: 0.4%; 2016: 0.3%; 2017: 0.8%; 2018: 0.3%; 2019: 1.0%; 2020: 1.0%; 2021: 1.7%; 2022: 1.0%.
- The Scharf Multi-Asset Opportunities composite was created on January 1, 1989 with an inception date of January 1, 1989. Valuations and returns are computed and stated in U.S. dollars.
- Effective December 31, 2012, a minimum value of \$2 million was enforced for all new multi-asset accounts. Effective December 31, 2017, the minimum value was lowered to \$1 million for all multi-asset accounts. Effective September 30, 2018, the composite's name was changed from the Scharf Balanced Opportunities composite to the Scharf Multi-Asset Opportunities composite. Effective December 31, 2019, the minimum value was removed for all multi-asset accounts.
- Data to calculate ex-post standard deviation for the trailing 36 months was not available for the composite, the Consumer Price Index, and the 60% S&P 500 Index / 40% Barclays U.S. Aggregate Index blend for periods before 1999 and for the Lipper Index for periods before 2007.